

To: Bill Powell

**Assistant Superintendent for Support Services** 

From: Jennifer Chiu

**Director of Procurement Services** 

Date: February 17, 2022

Re: Library Books, Reference Books, eBooks, Publications and Media Supplies

Annual Contract #22-04-4430RFP

The following proposals were received and opened at 3:00 p.m., Friday, February 11, 2022, as advertised and specified in documents concerning **Annual Contract #22-04-4430RFP Library Books, Reference Books, eBooks, Publications and Media Supplies.** The proposals received are located on pages 2-10.

Award contracts to each of the vendors listed at the discount noted.

Funding: Activity Funds, Bond Funds, Grant Funds, M & O Funds

Estimated Expenditure: \$2,800,000,00

Contract Term: April 1, 2022 - March 31, 2023

Renewal: 2 Years

pm

Line 1 Minimum Discount Offered-Library/Books and Publications - Reference Books, new or used

Line 1	Minimum Discount Offered-Library/Books and Publications - Reference Books, new or used	
	<u>SUPPLIER</u>	PERCENT OFF
	ABDO	0.0%
	Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	1.0%
	Blue Willow Bookshop (VBK Inc)	15.0%
	Carson Dellosa Education (Carson Dellosa Publishing, LLC)	0.0%
	Cavendish Square Publishing, LLC	0.0%
	Cengage Learning, Inc.	0.0%
	Children's Plus, Inc.	0.0%
	CompleteBook (Complete Book and Media Supply, INC)	0.0%
	Delaney Educational Enterprises, Inc.	0.0%
	EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development	
	Corporation)	0.0%
	Enslow Publishing LLC (Arlene Riley)	0.0%
	Escue and Associates (LEKTRO Inc)	10.0%
	Express Booksellers (Express Booksellers, LLC)	25.0%
	Follett Content Solutions, LLC	0.0%
	Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens	
	Publishing, LLLP)	0.0%
	Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or	
	Kidhaven Press)	0.0%
	Gumdrop Books (Central Programs Inc.)	0.0%
	Hameray Publishing Group, Inc.	0.0%
	Houghton Mifflin Harcourt Publishing Company	0.0%
	JADE distributing	5.0%
	Junior Learning Inc. (www.juniorlearning.com)	10.0%
	KEYSTONE BOOKS & MEDIA	0.0%
	Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
	Lectorum Publications, Inc.	20.0%
	Lerner Publishing Group	25.0%
	Mackin Educational Resources (Mackin Book Company)	7.0%
	North Star Editions	35.0%
	Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
	PRESTWICK HOUSE, INC.	0.0%
	QEP Professional Books (QEP, Inc.)	0.0%
	Rainbow Book Company	0.0%
	Rosen Classroom (The Rosen Publishing Group, Inc)	0.0%
	Sebco Books (Library Sales, Inc)	0.0%
	SUMMIT INTERNATIONAL INC.	15.0%
	Superior Text	10.0%
	Texas Book Distribution, LLC	10.0%
	Textbook Warehouse (Textbook Warehouse, LLC)	37.0%
	The Penworthy Company	0.0%
	The Reading Warehouse	27.0%
	Vista Higher Learning	0.0%
	World Book, Inc.	0.0%

Line 2 Minimum Discount Offered Library/Books and Publications - Class A Binding with LBI Specifications

<u>SUPPLIER</u>	PERCENT OFF
BOUND TO STAY BOUND BOOKS, INC.	30.0%
Capstone (Coughlan Companies, Inc.)	25.0%
Carson Dellosa Education (Carson Dellosa Publishing, LLC)	30.0%
Cavendish Square Publishing, LLC	0.0%
Cengage Learning, Inc.	0.0%
Cherry Lake Publishing (CBM LLC)	30.0%
Children's Plus, Inc.	0.0%
CompleteBook (Complete Book and Media Supply, INC)	0.0%
Delaney Educational Enterprises, Inc.	0.0%
EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development	
Corporation)	0.0%
Enslow Publishing LLC (Arlene Riley)	0.0%
Escue and Associates (LEKTRO Inc)	10.0%
Follett Content Solutions, LLC	0.0%
Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens	0.0%
Garrett Book Company	30.0%
Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or	
Kidhaven Press)	0.0%
Hameray Publishing Group, Inc.	0.0%

Line 2	Minimum Discount Offered Library/Books and Publications - Class A Binding with LBI Specific	ations (continued
	<u>SUPPLIER</u>	PERCENT OFF
	JADE distributing	5.0%
	Junior Library Guild (MT Library Services, INC)	0.0%
	KEYSTONE BOOKS & MEDIA	0.0%
	Lectorum Publications, Inc.	20.0%
	Lerner Publishing Group	25.0%
	Library Ideas, LLC	0.0%
	Mackin Educational Resources (Mackin Book Company)	7.0%
	North Star Editions	35.0%
	Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
	Rainbow Book Company	0.0%
	Rosen Classroom (The Rosen Publishing Group, Inc)	0.0%
	Textbook Warehouse (Textbook Warehouse, LLC)	5.0%
	The Child's World, Inc.	30.0%
	The Penworthy Company	0.0%
	The Reading Warehouse	27.0%
	World Book, Inc.	0.0%
ine 3	Minimum Discount Offered Library/Books and Publications - General Trade Bindings	
	<u>SUPPLIER</u>	PERCENT OFF
	A to Z Books, LLC	10.0%
	Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	1.0%
	Blue Willow Bookshop (VBK Inc)	15.0%
	Cavendish Square Publishing, LLC	0.0%
	Cengage Learning, Inc.	0.0%
	Cherry Lake Publishing (CBM LLC)	30.0%
	Children's Plus, Inc.	0.0%
	CompleteBook (Complete Book and Media Supply, INC)	0.0%
	Delaney Educational Enterprises, Inc.	0.0%
	EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development	
	Corporation)	0.0%
	Enslow Publishing LLC (Arlene Riley)	0.0%
	Escue and Associates (LEKTRO Inc)	10.0%
	Express Booksellers (Express Booksellers, LLC)	25.0%
	Findaway (Findaway World, LLC)	5.0%
	Follett Content Solutions, LLC	0.0%
	Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)	0.0%
	Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or	
	Kidhaven Press)	0.0%
	Gumdrop Books (Central Programs Inc.)	0.0%
	Hameray Publishing Group, Inc.	0.0%
	ARE NOTE OF	5.0%
	JADE distributing Junior Library Guild (MT Library Services, INC)	0.0%
	KEYSTONE BOOKS & MEDIA	0.0%
	Lectorum Publications, Inc.	
	,	20.0%
	Lerner Publishing Group	25.0%
	Library Ideas, LLC	0.0%
	Mackin Educational Resources (Mackin Book Company)	7.0%
	Macmillan Learning LLC, d/b/a MPS, c/o Bedford Freeman and Worth	0.00/
	Publishing Group	0.0%
	North Star Editions	35.0%
	Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
	PRESTWICK HOUSE, INC.	0.0%
	Rainbow Book Company	0.0%
	Rosen Classroom (The Rosen Publishing Group, Inc)	0.0%
	Savvas Learning Company LLC (Gateway Education Holdings LLC)	0.0%
	Sebco Books (Library Sales, Inc)	0.0%
	SUMMIT INTERNATIONAL INC.	15.0%
	Texas Book Distribution, LLC	25.0%
	Textbook Warehouse (Textbook Warehouse, LLC)	37.0%
	The Penworthy Company	0.0%
	The Reading Warehouse	27.0%
	The Reading Warehouse Vista Higher Learning	27.0% 0.0%

	<u>SUPPLIER</u>	PERCENT OF
	ABDO	0.0%
	Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	1.0%
	Bellwether Media	0.0%
	Cavendish Square Publishing, LLC	0.0%
	Children's Plus, Inc.	0.0%
	CompleteBook (Complete Book and Media Supply, INC)	0.0%
	Delaney Educational Enterprises, Inc.	0.0%
	EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development	0.070
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	Corporation)	0.0%
	Enslow Publishing LLC (Arlene Riley)	0.0%
	Escue and Associates (LEKTRO Inc)	10.0%
	Express Booksellers (Express Booksellers, LLC)	25.0%
	Findaway (Findaway World, LLC)	5.0%
	Follett Content Solutions, LLC	0.0%
	Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens	
	Publishing, LLLP)	0.0%
	Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or	
	Kidhaven Press)	0.0%
	Hameray Publishing Group, Inc.	0.0%
	JADE distributing	5.0%
	KEYSTONE BOOKS & MEDIA	0.0%
	Lectorum Publications, Inc.	20.0%
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	Mackin Educational Resources (Mackin Book Company)	7.0%
	North Star Editions	35.0%
	Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
	Rainbow Book Company	0.0%
	Rosen Classroom (The Rosen Publishing Group, Inc)	0.0%
	Sebco Books (Library Sales, Inc)	0.0%
	SUMMIT INTERNATIONAL INC.	15.0%
	Superior Text	10.0%
	Textbook Warehouse (Textbook Warehouse, LLC)	5.0%
	The Penworthy Company	0.0%
	The Penworthy Company The Pending Warehouse	0.0%
	The Reading Warehouse	27.0%
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5	The Reading Warehouse Vista Higher Learning  Minimum Discount Offered Library/Books and Publications - Paperback Books	27.0% 0.0%
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5	The Reading Warehouse Vista Higher Learning  Minimum Discount Offered Library/Books and Publications - Paperback Books  SUPPLIER A to Z Books, LLC	27.0% 0.0% PERCENT OF 15.0%
5	The Reading Warehouse Vista Higher Learning  Minimum Discount Offered Library/Books and Publications - Paperback Books  SUPPLIER A to Z Books, LLC Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	27.0% 0.0% PERCENT OF 15.0% 1.0%
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5	The Reading Warehouse Vista Higher Learning  Minimum Discount Offered Library/Books and Publications - Paperback Books  SUPPLIER A to Z Books, LLC Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers) Bellwether Media Blue Willow Bookshop (VBK Inc) BOUND TO STAY BOUND BOOKS, INC. Capstone (Coughlan Companies, Inc.) Carson Dellosa Education (Carson Dellosa Publishing, LLC) Cavendish Square Publishing, LLC Cengage Learning, Inc. Cherry Lake Publishing (CBM LLC) Children's Plus, Inc. CompleteBook (Complete Book and Media Supply, INC) Delaney Educational Enterprises, Inc. EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation) Enslow Publishing LLC (Arlene Riley) Escue and Associates (LEKTRO Inc) Express Booksellers (Express Booksellers, LLC) Follett Content Solutions, LLC Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP) Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)	27.0% 0.0%  PERCENT OF 15.0% 1.0% 0.0% 15.0% 18.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
5	The Reading Warehouse Vista Higher Learning  Minimum Discount Offered Library/Books and Publications - Paperback Books  SUPPLIER A to Z Books, LLC Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers) Bellwether Media Blue Willow Bookshop (VBK Inc) BOUND TO STAY BOUND BOOKS, INC. Capstone (Coughlan Companies, Inc.) Carson Dellosa Education (Carson Dellosa Publishing, LLC) Cavendish Square Publishing, LLC Cengage Learning, Inc. Cherry Lake Publishing (CBM LLC) Children's Plus, Inc. CompleteBook (Complete Book and Media Supply, INC) Delaney Educational Enterprises, Inc. EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation) Enslow Publishing LLC (Arlene Riley) Escue and Associates (LEKTRO Inc) Express Booksellers (Express Booksellers, LLC) Follett Content Solutions, LLC Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)  Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press) Gumdrop Books (Central Programs Inc.)	27.0% 0.0%  PERCENT OF 15.0% 1.0% 0.0% 15.0% 18.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
5	The Reading Warehouse Vista Higher Learning  Minimum Discount Offered Library/Books and Publications - Paperback Books  SUPPLIER A to Z Books, LLC Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers) Bellwether Media Blue Willow Bookshop (VBK Inc) BOUND TO STAY BOUND BOOKS, INC. Capstone (Coughlan Companies, Inc.) Carson Dellosa Education (Carson Dellosa Publishing, LLC) Cavendish Square Publishing, LLC Cengage Learning, Inc. Cherry Lake Publishing (CBM LLC) Children's Plus, Inc. CompleteBook (Complete Book and Media Supply, INC) Delaney Educational Enterprises, Inc. EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation) Enslow Publishing LLC (Arlene Riley) Escue and Associates (LEKTRO Inc) Express Booksellers (Express Booksellers, LLC) Follett Content Solutions, LLC Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)  Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press) Gumdrop Books (Central Programs Inc.) Hameray Publishing Group, Inc.	27.0% 0.0%  PERCENT OF 15.0% 1.0% 0.0% 15.0% 18.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
5	The Reading Warehouse Vista Higher Learning  Minimum Discount Offered Library/Books and Publications - Paperback Books  SUPPLIER A to Z Books, LLC Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers) Bellwether Media Blue Willow Bookshop (VBK Inc) BOUND TO STAY BOUND BOOKS, INC. Capstone (Coughlan Companies, Inc.) Carson Dellosa Education (Carson Dellosa Publishing, LLC) Cavendish Square Publishing, LLC Cengage Learning, Inc. Cherry Lake Publishing (CBM LLC) Children's Plus, Inc. CompleteBook (Complete Book and Media Supply, INC) Delaney Educational Enterprises, Inc. EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation) Enslow Publishing LLC (Arlene Riley) Escue and Associates (LEKTRO Inc) Express Booksellers (Express Booksellers, LLC) Follett Content Solutions, LLC Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLC) Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press) Gumdrop Books (Central Programs Inc.) Hameray Publishing Group, Inc. Houghton Mifflin Harcourt Publishing Company	27.0% 0.0%  PERCENT OFI 15.0% 1.0% 0.0% 15.0% 18.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
5	The Reading Warehouse Vista Higher Learning  Minimum Discount Offered Library/Books and Publications - Paperback Books  SUPPLIER A to Z Books, LLC Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers) Bellwether Media Blue Willow Bookshop (VBK Inc) BOUND TO STAY BOUND BOOKS, INC. Capstone (Coughlan Companies, Inc.) Carson Dellosa Education (Carson Dellosa Publishing, LLC) Cavendish Square Publishing, LLC Cengage Learning, Inc. Cherry Lake Publishing (CBM LLC) Children's Plus, Inc. CompleteBook (Complete Book and Media Supply, INC) Delaney Educational Enterprises, Inc. EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation) Enslow Publishing LLC (Arlene Riley) Escue and Associates (LEKTRO Inc) Express Booksellers (Express Booksellers, LLC) Follett Content Solutions, LLC Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)  Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press) Gumdrop Books (Central Programs Inc.) Hameray Publishing Group, Inc.	27.0% 0.0%  PERCENT OFF 15.0% 1.0% 0.0% 15.0% 18.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%

	<u>SUPPLIER</u>	PERCENT OF
	Junior Library Guild (MT Library Services, INC)	0.0%
	KEYSTONE BOOKS & MEDIA	0.0%
	Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
	Lectorum Publications, Inc.	20.0%
	Lerner Publishing Group	0.0%
	Mackin Educational Resources (Mackin Book Company)	7.0%
	Marco Products, Inc.	0.0%
	North Star Editions	35.0%
	Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
	PRESTWICK HOUSE, INC.	0.0%
	QEP Professional Books (QEP, Inc.)	0.0%
	Rainbow Book Company	0.0%
	Rosen Classroom (The Rosen Publishing Group, Inc)	0.0%
	Savvas Learning Company LLC (Gateway Education Holdings LLC)	0.0%
	School Specialty, LLC	35.0% 0.0%
	Sebco Books (Library Sales, Inc) SUMMIT INTERNATIONAL INC.	15.0%
	Superior Text	10.0%
	Texas Book Distribution, LLC	25.0%
	Textbook Warehouse (Textbook Warehouse, LLC)	37.0%
	The Reading Warehouse	27.0%
	Vista Higher Learning	0.0%
	Vista riigilei Learniiig	0.070
e 6	Minimum Discount Offered Library/Books and Publications - Digital Books	
	SUPPLIER ABDO	PERCENT OFF 0.0%
	Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	1.0%
	Bellwether Media	0.0%
	Capstone (Coughlan Companies, Inc.)	25.0%
	Carson Dellosa Education (Carson Dellosa Publishing, LLC)	0.0%
	Cavendish Square Publishing, LLC	0.0%
	Cengage Learning, Inc.	0.0%
	Cherry Lake Publishing (CBM LLC)	30.0%
	Children's Plus, Inc.	0.0%
	CompleteBook (Complete Book and Media Supply, INC)	0.0%
	Delaney Educational Enterprises, Inc.	0.0%
	EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development	0.070
	Corporation)	0.0%
	Enslow Publishing LLC (Arlene Riley)	0.0%
	Escue and Associates (LEKTRO Inc)	10.0%
	Follett Content Solutions, LLC	0.0%
	Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens	
	Publishing, LLLP)	0.0%
	Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)	0.0%
	Hameray Publishing Group, Inc.	0.0%
	Houghton Mifflin Harcourt Publishing Company	0.0%
	JADE distributing	5.0%
	Junior Library Guild (MT Library Services, INC)	0.0%
	KEYSTONE BOOKS & MEDIA	0.0%
	Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
	Lectorum Publications, Inc.	0.0%
	Lerner Publishing Group	25.0%
	Mackin Educational Resources (Mackin Book Company)	5.0%
	Macmillan Learning LLC, d/b/a MPS, c/o Bedford Freeman and Worth Publishing Group	0.0%
	Marco Products, Inc.	0.0%
	North Star Editions	35.0%
	OverDrive, Inc.	0.0%
	Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
	PRESTWICK HOUSE, INC.	0.0%
	Rainbow Book Company	0.0%
	Rosen Classroom (The Rosen Publishing Group, Inc)	0.0%
	Savvas Learning Company LLC (Gateway Education Holdings LLC)	0.0%
	Sebco Books (Library Sales, Inc)	0.0%
	The Child's World, Inc.	30.0%

The Child's World, Inc.

30.0%

Line 6	Minimum Discount Offered Library/Books and Publications - Digital Books (continued)	
	<u>SUPPLIER</u>	PERCENT OFF
	Vista Higher Learning	0.0%
	World Book, Inc.	0.0%
Line 7	Minimum Discount Offered Library/Books and Publications - Audio Books	
	<u>SUPPLIER</u>	PERCENT OFF
	Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	1.0%
	Cavendish Square Publishing, LLC	0.0%
	Children's Plus, Inc.	0.0%
	CompleteBook (Complete Book and Media Supply, INC)	0.0%
	Delaney Educational Enterprises, Inc.	0.0%
	EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development	
	Corporation)	0.0%
	Enslow Publishing LLC (Arlene Riley)	0.0%
	Escue and Associates (LEKTRO Inc)	10.0%
	Express Booksellers (Express Booksellers, LLC)	25.0%
	Findaway (Findaway World, LLC)	25.0%
	Follett Content Solutions, LLC	0.0%
	Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens	/
	Publishing, LLLP)	0.0%
	Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)	0.0%
	Hameray Publishing Group, Inc.	0.0%
	JADE distributing	5.0%
	Junior Library Guild (MT Library Services, INC)	0.0%
	KEYSTONE BOOKS & MEDIA	0.0%
	Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
	Lerner Publishing Group	25.0%
	Mackin Educational Resources (Mackin Book Company)	5.0%
	OverDrive, Inc.	0.0%
	Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
	PRESTWICK HOUSE, INC.	0.0%
	Rainbow Book Company	0.0%
	Rosen Classroom (The Rosen Publishing Group, Inc)	0.0%
	Sebco Books (Library Sales, Inc)	0.0%
	Textbook Warehouse (Textbook Warehouse, LLC)	10.0%
	The Reading Warehouse	25.0%
Line 8	Minimum Discount Offered Library /Books and Publications - Audio Visual Materials	
	<u>SUPPLIER</u>	PERCENT OFF
	Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	1.0%
	Cavendish Square Publishing, LLC	0.0%
	Children's Plus, Inc.	
		0.0%
	CompleteBook (Complete Book and Media Supply, INC)	0.0% 0.0%
	CompleteBook (Complete Book and Media Supply, INC)  Delaney Educational Enterprises, Inc.	
		0.0%
	Delaney Educational Enterprises, Inc.	0.0%
	Delaney Educational Enterprises, Inc. EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development	0.0% 0.0%
	Delaney Educational Enterprises, Inc. EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation)	0.0% 0.0% 0.0%
	Delaney Educational Enterprises, Inc. EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation) Enslow Publishing LLC (Arlene Riley)	0.0% 0.0% 0.0% 0.0%
	Delaney Educational Enterprises, Inc. EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation) Enslow Publishing LLC (Arlene Riley) Escue and Associates (LEKTRO Inc)	0.0% 0.0% 0.0% 0.0% 10.0%
	Delaney Educational Enterprises, Inc. EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation) Enslow Publishing LLC (Arlene Riley) Escue and Associates (LEKTRO Inc) Express Booksellers (Express Booksellers, LLC) Findaway (Findaway World, LLC) Follett Content Solutions, LLC	0.0% 0.0% 0.0% 0.0% 10.0%
	Delaney Educational Enterprises, Inc. EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation) Enslow Publishing LLC (Arlene Riley) Escue and Associates (LEKTRO Inc) Express Booksellers (Express Booksellers, LLC) Findaway (Findaway World, LLC)	0.0% 0.0% 0.0% 0.0% 10.0% 10.0%
	Delaney Educational Enterprises, Inc. EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation) Enslow Publishing LLC (Arlene Riley) Escue and Associates (LEKTRO Inc) Express Booksellers (Express Booksellers, LLC) Findaway (Findaway World, LLC) Follett Content Solutions, LLC	0.0% 0.0% 0.0% 0.0% 10.0% 10.0%
	Delaney Educational Enterprises, Inc. EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation) Enslow Publishing LLC (Arlene Riley) Escue and Associates (LEKTRO Inc) Express Booksellers (Express Booksellers, LLC) Findaway (Findaway World, LLC) Follett Content Solutions, LLC Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens	0.0% 0.0% 0.0% 0.0% 10.0% 10.0% 0.0%
	Delaney Educational Enterprises, Inc.  EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation)  Enslow Publishing LLC (Arlene Riley)  Escue and Associates (LEKTRO Inc)  Express Booksellers (Express Booksellers, LLC)  Findaway (Findaway World, LLC)  Follett Content Solutions, LLC  Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)	0.0% 0.0% 0.0% 0.0% 10.0% 10.0% 0.0%
	Delaney Educational Enterprises, Inc.  EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation)  Enslow Publishing LLC (Arlene Riley)  Escue and Associates (LEKTRO Inc)  Express Booksellers (Express Booksellers, LLC)  Findaway (Findaway World, LLC)  Follett Content Solutions, LLC  Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)  Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)	0.0% 0.0% 0.0% 0.0% 10.0% 10.0% 0.0%
	Delaney Educational Enterprises, Inc.  EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation)  Enslow Publishing LLC (Arlene Riley)  Escue and Associates (LEKTRO Inc)  Express Booksellers (Express Booksellers, LLC)  Findaway (Findaway World, LLC)  Follett Content Solutions, LLC  Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)  Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)  Hameray Publishing Group, Inc.	0.0% 0.0% 0.0% 0.0% 10.0% 10.0% 0.0% 0.0
	Delaney Educational Enterprises, Inc.  EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation)  Enslow Publishing LLC (Arlene Riley)  Escue and Associates (LEKTRO Inc)  Express Booksellers (Express Booksellers, LLC)  Findaway (Findaway World, LLC)  Follett Content Solutions, LLC  Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)  Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)  Hameray Publishing Group, Inc.  JADE distributing  Junior Library Guild (MT Library Services, INC)  KEYSTONE BOOKS & MEDIA	0.0% 0.0% 0.0% 10.0% 10.0% 10.0% 0.0% 0.
	Delaney Educational Enterprises, Inc.  EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation)  Enslow Publishing LLC (Arlene Riley)  Escue and Associates (LEKTRO Inc)  Express Booksellers (Express Booksellers, LLC)  Findaway (Findaway World, LLC)  Follett Content Solutions, LLC  Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)  Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)  Hameray Publishing Group, Inc.  JADE distributing  Junior Library Guild (MT Library Services, INC)	0.0% 0.0% 0.0% 10.0% 10.0% 10.0% 0.0% 0.
	Delaney Educational Enterprises, Inc.  EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation)  Enslow Publishing LLC (Arlene Riley)  Escue and Associates (LEKTRO Inc)  Express Booksellers (Express Booksellers, LLC)  Findaway (Findaway World, LLC)  Follett Content Solutions, LLC  Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)  Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)  Hameray Publishing Group, Inc.  JADE distributing  Junior Library Guild (MT Library Services, INC)  KEYSTONE BOOKS & MEDIA	0.0% 0.0% 0.0% 10.0% 10.0% 10.0% 0.0% 0.
	Delaney Educational Enterprises, Inc.  EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation)  Enslow Publishing LLC (Arlene Riley)  Escue and Associates (LEKTRO Inc)  Express Booksellers (Express Booksellers, LLC)  Findaway (Findaway World, LLC)  Follett Content Solutions, LLC  Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)  Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)  Hameray Publishing Group, Inc.  JADE distributing  Junior Library Guild (MT Library Services, INC)  KEYSTONE BOOKS & MEDIA  Lakeshore Learning Materials (Lakeshore Equipment Company)	0.0% 0.0% 0.0% 10.0% 10.0% 10.0% 0.0% 0.
	Delaney Educational Enterprises, Inc.  EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation)  Enslow Publishing LLC (Arlene Riley)  Escue and Associates (LEKTRO Inc)  Express Booksellers (Express Booksellers, LLC)  Findaway (Findaway World, LLC)  Follett Content Solutions, LLC  Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)  Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)  Hameray Publishing Group, Inc.  JADE distributing  Junior Library Guild (MT Library Services, INC)  KEYSTONE BOOKS & MEDIA  Lakeshore Learning Materials (Lakeshore Equipment Company)  Library Ideas, LLC	0.0% 0.0% 0.0% 10.0% 10.0% 10.0% 0.0% 0.
	Delaney Educational Enterprises, Inc.  EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation)  Enslow Publishing LLC (Arlene Riley)  Escue and Associates (LEKTRO Inc)  Express Booksellers (Express Booksellers, LLC)  Findaway (Findaway World, LLC)  Follett Content Solutions, LLC  Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)  Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)  Hameray Publishing Group, Inc.  JADE distributing  Junior Library Guild (MT Library Services, INC)  KEYSTONE BOOKS & MEDIA  Lakeshore Learning Materials (Lakeshore Equipment Company)  Library Ideas, LLC  Mackin Educational Resources (Mackin Book Company)	0.0% 0.0% 0.0% 10.0% 10.0% 10.0% 0.0% 0.
	Delaney Educational Enterprises, Inc.  EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation)  Enslow Publishing LLC (Arlene Riley)  Escue and Associates (LEKTRO Inc)  Express Booksellers (Express Booksellers, LLC)  Findaway (Findaway World, LLC)  Follett Content Solutions, LLC  Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP)  Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)  Hameray Publishing Group, Inc.  JADE distributing  Junior Library Guild (MT Library Services, INC)  KEYSTONE BOOKS & MEDIA  Lakeshore Learning Materials (Lakeshore Equipment Company)  Library Ideas, LLC  Mackin Educational Resources (Mackin Book Company)  Marco Products, Inc.	0.0% 0.0% 0.0% 10.0% 10.0% 10.0% 0.0% 0.

Line 8	Minimum Discount Offered Library /Books and Publications - Audio Visual Materials (continued)	<u> </u>
	<u>SUPPLIER</u>	PERCENT OFF
	Rosen Classroom (The Rosen Publishing Group, Inc)	0.0%
	The Reading Warehouse	25.0%
Line 9	Minimum Discount Offered Library/Books and Publications - Magazines and Newspapers (Paper	
	<u>SUPPLIER</u>	PERCENT OFF
	Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	1.0%
	Cavendish Square Publishing, LLC	0.0%
	CompleteBook (Complete Book and Media Supply, INC)	0.0%
	Cox Subscriptions, Inc. (WT Cox Subscriptions)	20.0%
	EBSCO Information Services, LLC (EBSCO Industries, Inc.)	0.0%
	EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development	0.00/
	Corporation) Enslow Publishing LLC (Arlene Riley)	0.0% 0.0%
	Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens	0.076
	Publishing, LLLP)	0.0%
	Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)	0.0%
	JADE distributing	5.0%
	Junior Library Guild (MT Library Services, INC)	0.0%
	Magazine Subscription Service Agency (Richard O. Emmons)	30.0%
	Magazine Subscriptions PTP	30.0%
	Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
	r enna-bound books (rienzberg-New Method, inc.)	0.070
Line 10	Minimum Discount Offered Library/Books and Publications - Magazines and Newspapers (Onlin	e)
	SUPPLIER	PERCENT OFF
	Cavendish Square Publishing, LLC	0.0%
	CompleteBook (Complete Book and Media Supply, INC)	0.0%
	Cox Subscriptions, Inc. (WT Cox Subscriptions)	20.0%
	EBSCO Information Services, LLC (EBSCO Industries, Inc.)	0.0%
	EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development	
	Corporation)	0.0%
	Enslow Publishing LLC (Arlene Riley)	0.0%
	Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens	
	Publishing, LLLP)	0.0%
	Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)	0.0%
	JADE distributing	5.0%
	Junior Library Guild (MT Library Services, INC)	0.0%
	Magazine Subscriptions PTP	30.0%
	OverDrive, Inc.	0.0%
	Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
Line 11	Minimum Discount Offered Library/Supplies - Audio Visual Supplies	
Lille II	SUPPLIER	PERCENT OFF
	Cavendish Square Publishing, LLC	0.0%
	CompleteBook (Complete Book and Media Supply, INC)	0.0%
	DEMCO, Inc.	0.0%
	EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development	0.070
	Corporation)	0.0%
	Enslow Publishing LLC (Arlene Riley)	0.0%
	Follett Content Solutions, LLC	0.0%
	Follett School Solutions, Inc.	0.0%
	Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens	
	Publishing, LLLP)	0.0%
	Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)	0.0%
	Hameray Publishing Group, Inc.	0.0%
	JADE distributing	5.0%
	Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
	Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
	PRESTWICK HOUSE, INC.	0.0%
	School Specialty, LLC	14.0%
	Sebco Books (Library Sales, Inc)	0.0%
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Perma-Bound Books (Hertzberg-New Method, Inc.)

Rosen Classroom (The Rosen Publishing Group, Inc)

Rainbow Book Company

The Child's World, Inc.

World Book, Inc.

The Penworthy Company

The Reading Warehouse

Sebco Books (Library Sales, Inc)

Line 12	Minimum Discount Offered Library/Supplies - Library Supplies  SUPPLIER	PERCENT OFF
	Bellwether Media	0.0%
	Carson Dellosa Education (Carson Dellosa Publishing, LLC)	0.0%
	Cavendish Square Publishing, LLC	0.0%
	CompleteBook (Complete Book and Media Supply, INC)	0.0%
	Cover One, Inc.	0.0%
	DEMCO, Inc.	0.0%
	EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development	0.070
	Corporation)	0.0%
	Enslow Publishing LLC (Arlene Riley)	0.0%
	Findaway (Findaway World, LLC)	25.0%
	Follett Content Solutions, LLC	0.0%
	Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens	0.070
	Publishing, LLLP)	0.0%
	Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)	0.0%
	Gumdrop Books (Central Programs Inc.)	0.58%
	Hameray Publishing Group, Inc.	0.0%
	JADE distributing	5.0%
	Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
	Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
	· · · · · · · · · · · · · · · · · · ·	0.0%
	Rosen Classroom (The Rosen Publishing Group, Inc)	35.0%
	School Specialty, LLC	33.070
ine 13	Complete processing per book and audio visual items, including bar codes and spine labels.	
	SUPPLIER	UNIT PRICE
	ABDO	\$0.00
	Bellwether Media	\$1.00
	BOUND TO STAY BOUND BOOKS, INC.	\$0.00
	Capstone (Coughlan Companies, Inc.)	\$0.00
	Carson Dellosa Education (Carson Dellosa Publishing, LLC)	\$0.00
	Cavendish Square Publishing, LLC	\$0.00
	Cengage Learning, Inc.	\$0.00
	Cherry Lake Publishing (CBM LLC)	\$0.00
	Children's Plus, Inc.	\$0.00
	CompleteBook (Complete Book and Media Supply, INC)	\$0.00
	Delaney Educational Enterprises, Inc.	\$0.00
	EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development	
	Corporation)	\$0.00
	Enslow Publishing LLC (Arlene Riley)	\$0.00
	Escue and Associates (LEKTRO Inc)	\$0.00
	Findaway (Findaway World, LLC)	\$2.84
	Follett Content Solutions, LLC	\$0.00
	Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens	
	Publishing, LLLP)	\$0.00
	Garrett Book Company	\$0.00
	Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press)	\$0.00
	Gumdrop Books (Central Programs Inc.)	\$0.00
	Hameray Publishing Group, Inc.	\$0.00
	JADE distributing	\$5.00
	Junior Library Guild (MT Library Services, INC)	\$2.00
	KEYSTONE BOOKS & MEDIA	\$0.00
	Lectorum Publications, Inc.	\$1.30
	Lerner Publishing Group	\$0.60
	Library Ideas, LLC	\$2.20
	Mackin Educational Resources (Mackin Book Company)	\$0.00
	Parma-Round Rooks (Hertzherr-New Method Inc.)	\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$2.00

Bar Codes Only (compatible with Destiny Library Manager). SUPPLIER UNIT PRICE ABDO \$0.00 Bellwether Media \$1.00 BOUND TO STAY BOUND BOOKS, INC. \$0.00 Capstone (Coughlan Companies, Inc.) \$0.00 Carson Dellosa Education (Carson Dellosa Publishing, LLC) \$0.00 Cavendish Square Publishing, LLC \$0.00 Cengage Learning, Inc. \$0.00 Cherry Lake Publishing (CBM LLC) \$0.00 Children's Plus, Inc. \$0.00 CompleteBook (Complete Book and Media Supply, INC) \$0.00 Delaney Educational Enterprises, Inc. \$0.00 EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation) \$0.00 Enslow Publishing LLC (Arlene Riley) \$0.00 Escue and Associates (LEKTRO Inc) \$0.00 Findaway (Findaway World, LLC) \$2.84 Follett Content Solutions, LLC \$0.13 Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP) \$0.00 Garrett Book Company \$0.00 Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press) \$0.00 Gumdrop Books (Central Programs Inc.) \$0.00 JADE distributing \$5.00 Junior Library Guild (MT Library Services, INC) \$0.30 **KEYSTONE BOOKS & MEDIA** \$0.00 Lectorum Publications, Inc. \$0.25 Lerner Publishing Group \$0.25 Library Ideas, LLC \$2.20 Mackin Educational Resources (Mackin Book Company) \$0.00 Perma-Bound Books (Hertzberg-New Method, Inc.) \$0.00 Rainbow Book Company \$0.00 Rosen Classroom (The Rosen Publishing Group, Inc) \$0.00 Sebco Books (Library Sales, Inc) \$0.00 The Child's World, Inc. \$0.00 The Penworthy Company \$0.00 The Reading Warehouse \$0.00 World Book, Inc. \$0.35 Spine Labels Only. 15 SUPPLIER **UNIT PRICE** ABDO \$0.00 Bellwether Media \$1.00 BOUND TO STAY BOUND BOOKS, INC. \$0.00 Capstone (Coughlan Companies, Inc.) \$0.00 Carson Dellosa Education (Carson Dellosa Publishing, LLC) \$0.00 Cavendish Square Publishing, LLC \$0.00 Cengage Learning, Inc. \$0.00 Cherry Lake Publishing (CBM LLC) \$0.00 Children's Plus. Inc. \$0.00 CompleteBook (Complete Book and Media Supply, INC) \$0.00 Cox Subscriptions, Inc. (WT Cox Subscriptions) \$20.00 Delaney Educational Enterprises, Inc. \$0.00 EDC Educational Service / Usborne Books and More - Kane Miller (Educational Development Corporation) \$0.00 Enslow Publishing LLC (Arlene Riley) \$0.00 Escue and Associates (LEKTRO Inc) \$0.00 Findaway (Findaway World, LLC) \$2.84 Follett Content Solutions, LLC \$0.13 Gareth Stevens Publishing AND Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLLP) \$0.00 Garrett Book Company \$0.00 Greenhaven Publishing, LLC (Greenhaven Press OR Lucent Books Or Kidhaven Press) \$0.00 Gumdrop Books (Central Programs Inc.) \$0.00

\$5.00

\$0.00

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**KEYSTONE BOOKS & MEDIA** 

15 Spine Labels Only. (continued)

<u>SUPPLIER</u>	<u>UNIT PRICE</u>
Lectorum Publications, Inc.	\$0.25
Lerner Publishing Group	\$0.25
Library Ideas, LLC	\$2.20
Mackin Educational Resources (Mackin Book Company)	\$0.00
Perma-Bound Books (Hertzberg-New Method, Inc.)	\$0.00
Rainbow Book Company	\$0.00
Rosen Classroom (The Rosen Publishing Group, Inc)	\$0.00
Sebco Books (Library Sales, Inc)	\$0.00
The Child's World, Inc.	\$0.00
The Penworthy Company	\$0.00
The Reading Warehouse	\$0.00
World Book, Inc.	\$0.35